

PA354_Creating and Managing Non-Federal Rate-Based Contracts (VDOT Only)

Non-Federal Rate-Based Contracts Overview

Non-Federal Rate-Based Contracts calculate amounts to bill each customer as costs are accumulated against the Project and Activity combinations linked to the Contract. The customer's participation rate is applied to these costs based on the Rate Set associated to the Contract Line. Once the billable amounts are determined, the billable transactions are sent to Billing. Billing Limits can be set up for a Rate-Based Contract Line to ensure that the limits related to an agreement are enforced. The revenue and unbilled AR accounting distributions for Rate-Based Contract Lines are stored in the accounting rules.

A prepaid amount can be applied to the Contract using the **Prepaid Balances** page for costs to be drawn down from an advance payment received from a customer.

In order to create a Rate-Based Contract, there must be a Rate-Based Product. Once a Product has been created and associated with a Revenue and Billing Plan template, the Product can be reused on any Rate-Based Contract Line.

Note: If a new rate-based Product is needed, it is recommended that users submit a Help Desk ticket (vccc@vita.virginia.gov) with Cardinal Project Accounting (PA) in the subject line. The Cardinal Post Production Support (PPS) PA team will work with the user to ensure that the product is created correctly. If the Product is not set up correctly, it will have downstream impacts to the Contract, Billing, and GL distribution and require a Help Desk ticket to correct the errors. For more information pertaining to creating a rate-based Product, refer to the Job Aid titled **PA354_Creating Customer Contract Products** located on the Cardinal website in **Job Aids** under **Learning**.

Before creating the Contract, users must determine which items need to be configured, if any. For more detailed information pertaining to configuration information, see the Job Aids titled PA354_Hints for Non-Federal Customer Contract Maintenance and PA354_Creating Customer Contract Products located on the Cardinal website in Job Aids under Learning.

Navigation Note: Please note that there may be a **Notify** button at the bottom of various pages utilized while completing the process within this Job Aid. This "Notify" functionality is not currently turned on to send email notifications to specific users within Cardinal.

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Revision History

Revision Date	Summary of Changes
7/3/2025	Baseline.

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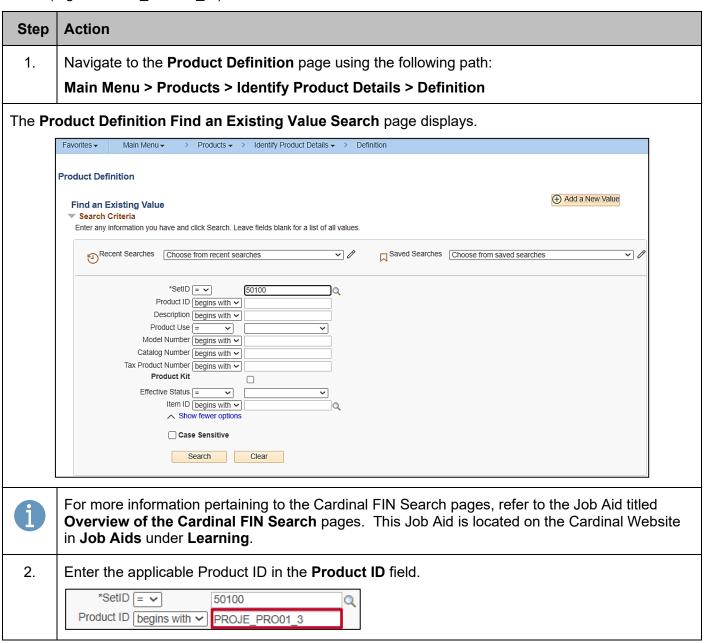


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Confirming a Rate-Based Product

Before creating a Contract, verify whether the Product exists for the category needed for billing. Products are defined by the following naming convention:

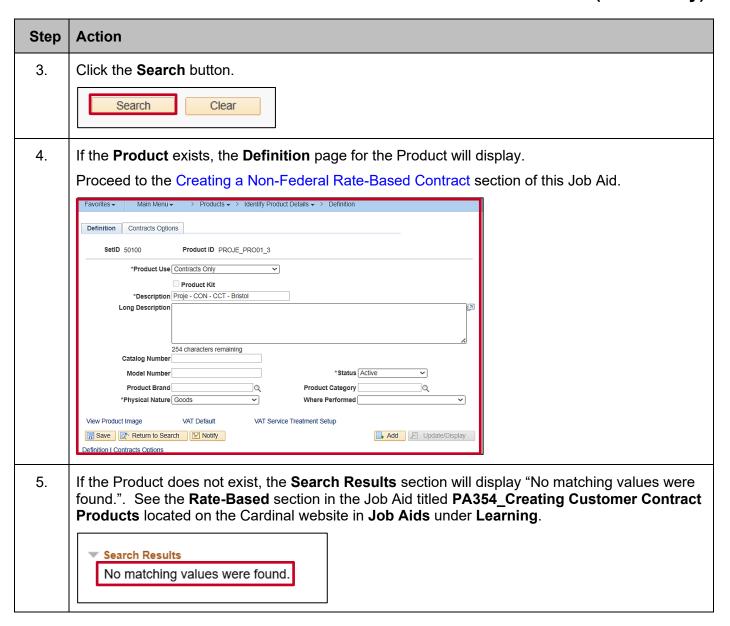
Source Type followed by Category followed by Participation Rate with an underscore between the values (e.g., "PROJE PRO01 3").



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Creating a Non-Federal Rate-Based Contract

The process to create a customer Contract for a Non-Federal Rate-Based Contract involves the following steps:

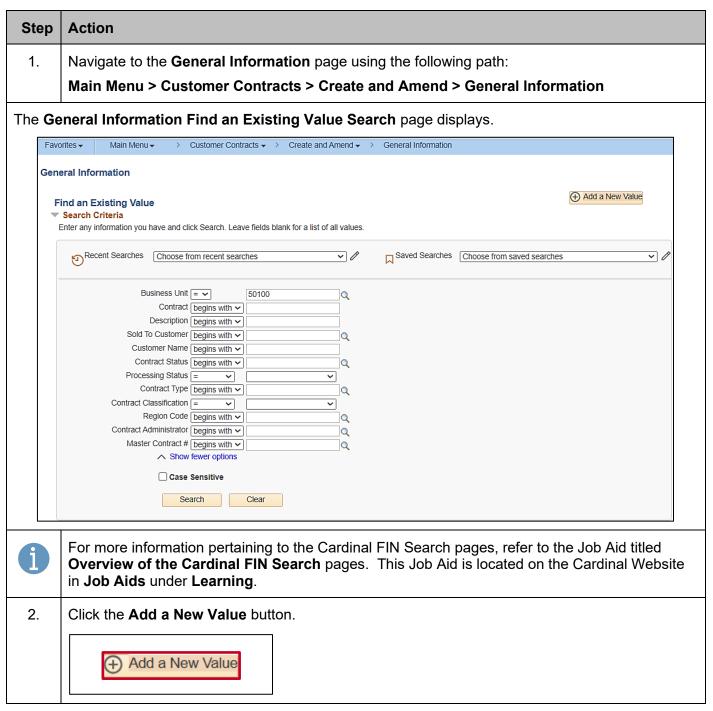
- 1. **Entering Contract General Information**: When creating the Contract Header, information is defined for the entire Contract. This may include the Contract signed date, Contract Administrator, and the Contract Type.
- 2. **Entering Contract Line Information**: Contracts may have more than one Contract Line and each Line may be set up to align with each Project phase depending on the agreement. However, most Rate-Based Contracts will only have one Line. At the Line level, a Product is chosen that defines the Contract as amount-based, recurring, or rate-based. The Revenue and Bill Plans are defined at the Contract Line level and activities are associated with the Contract Lines.
- 3. **Entering Contract Terms**: Projects and Activities are linked to the Contract Line on the **Related Projects** page. The same Project-Activity combination cannot be linked to more than one Contract Line for a Rate-Based Contract.
- 4. **Activating the Contract**: After creating the Contract, the user will need to add Product(s), set the limits, link the Projects and Activities, and then the Contract is ready to be set to "Active". Activating a Contract indicates that all pertinent data for the Contract is in Cardinal. When changing the Contract status, the process can only move forward. Once the Contract is set to "Active", it cannot be set back to "Pending" and once "Closed", it cannot be set back to "Active".

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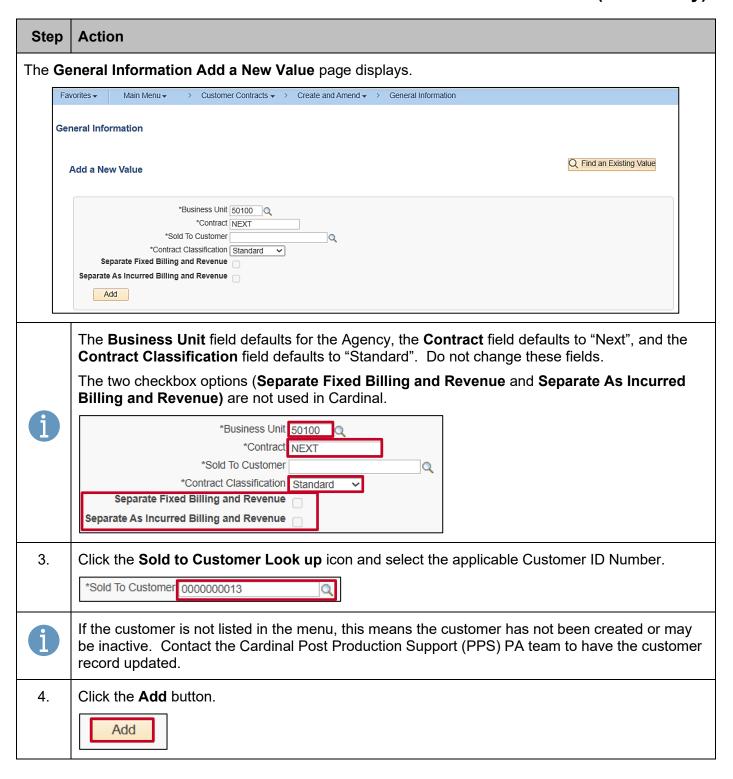
Entering Contract General Information



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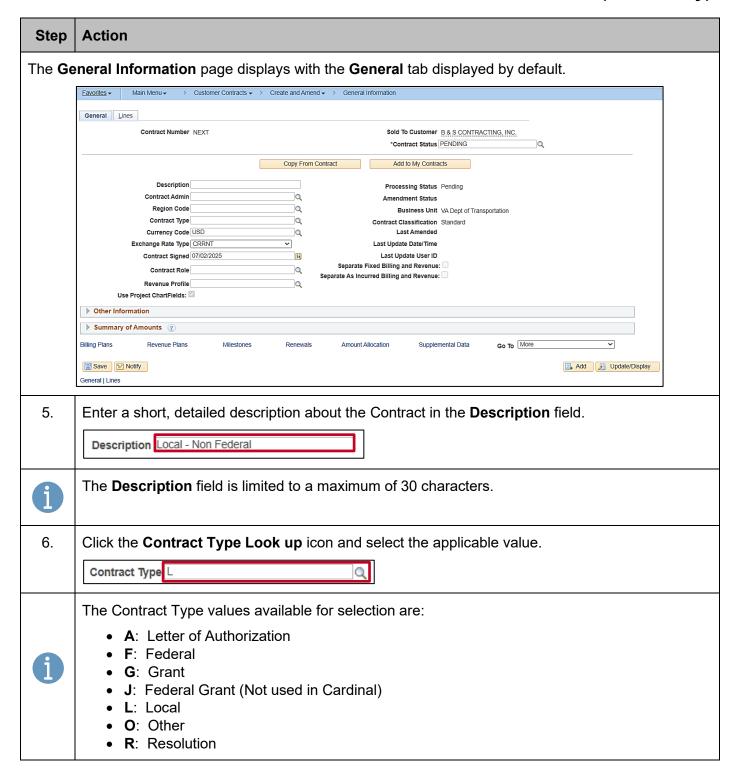
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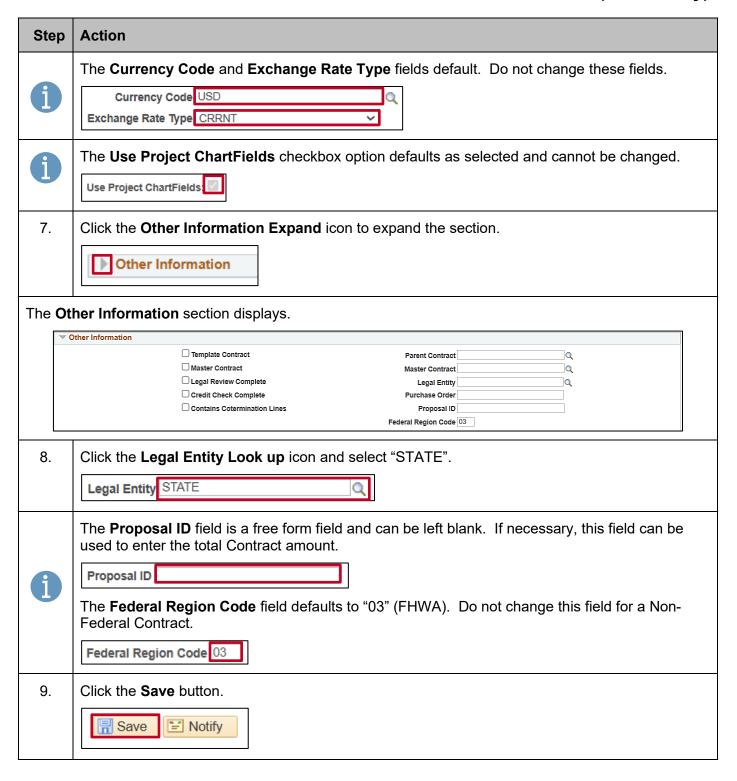
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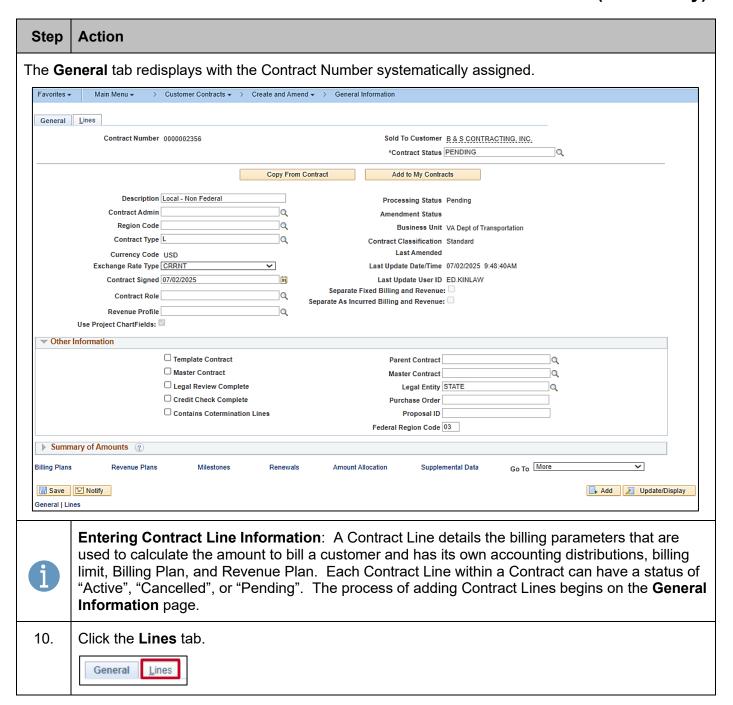
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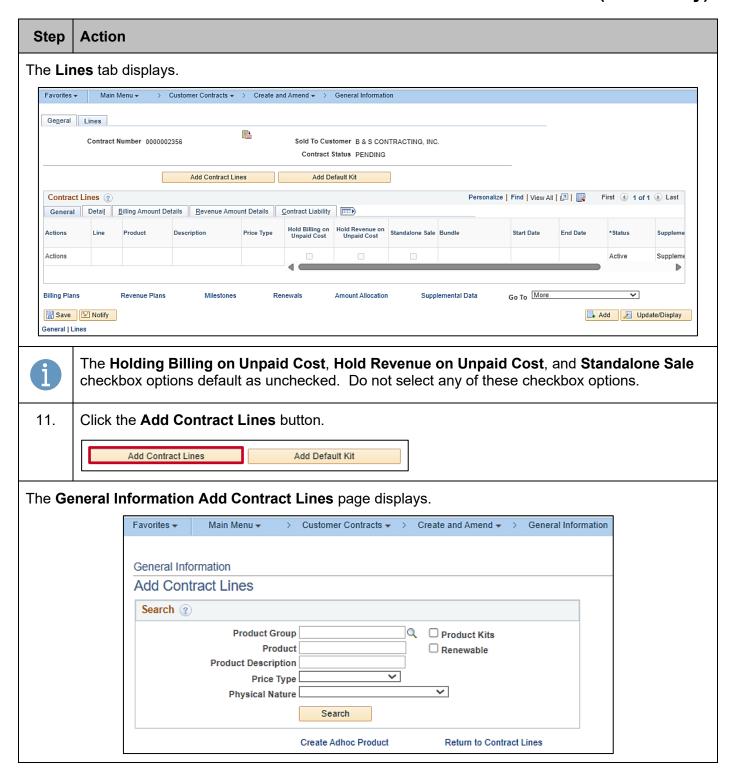
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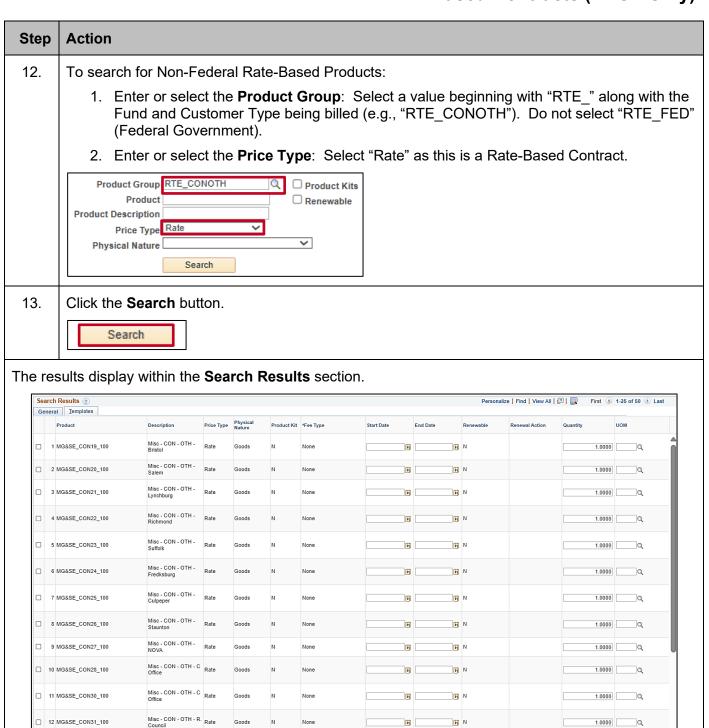
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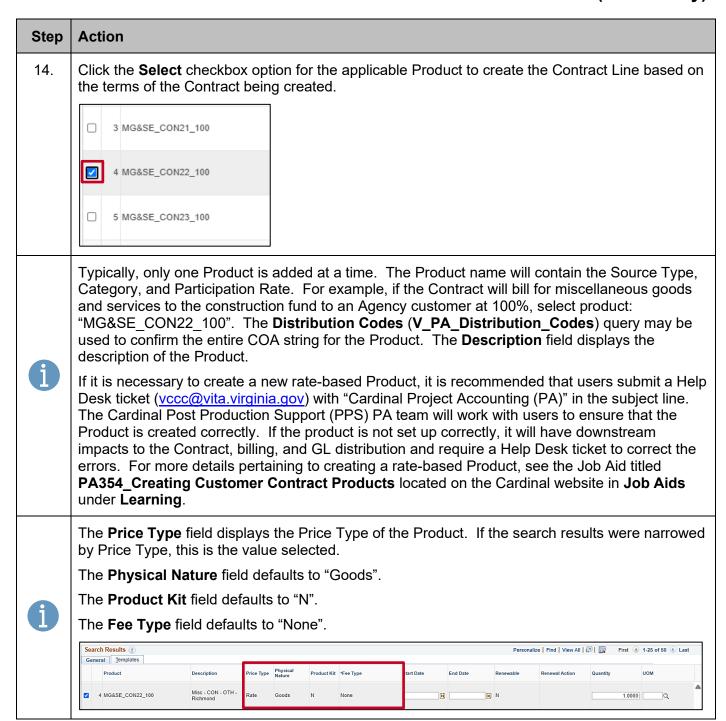
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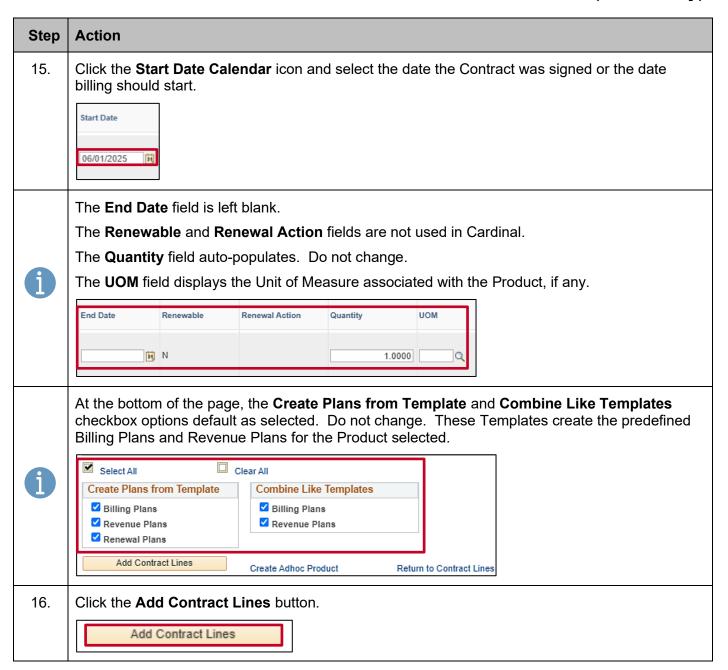
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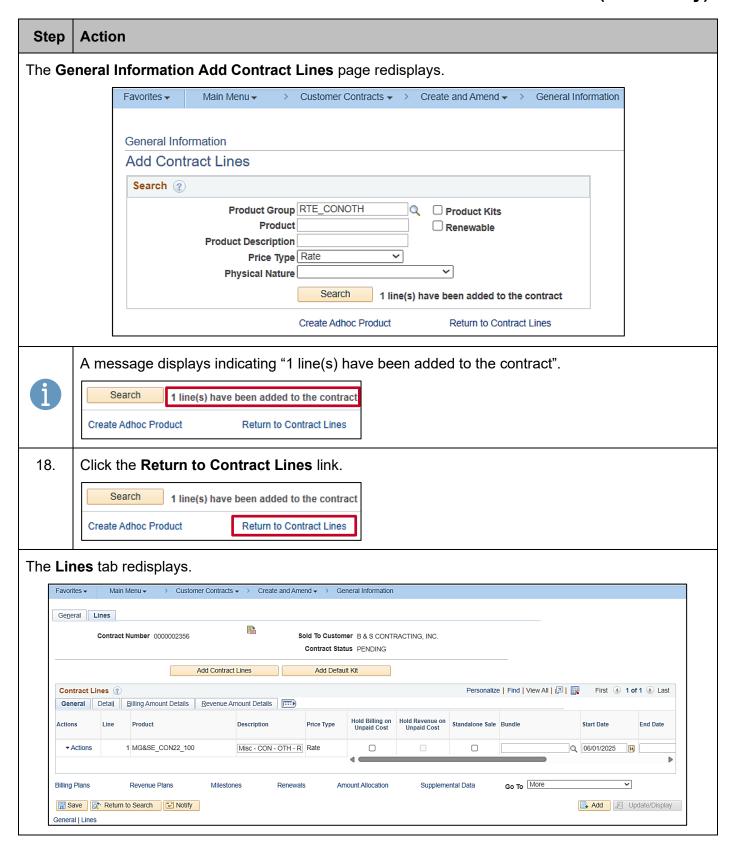
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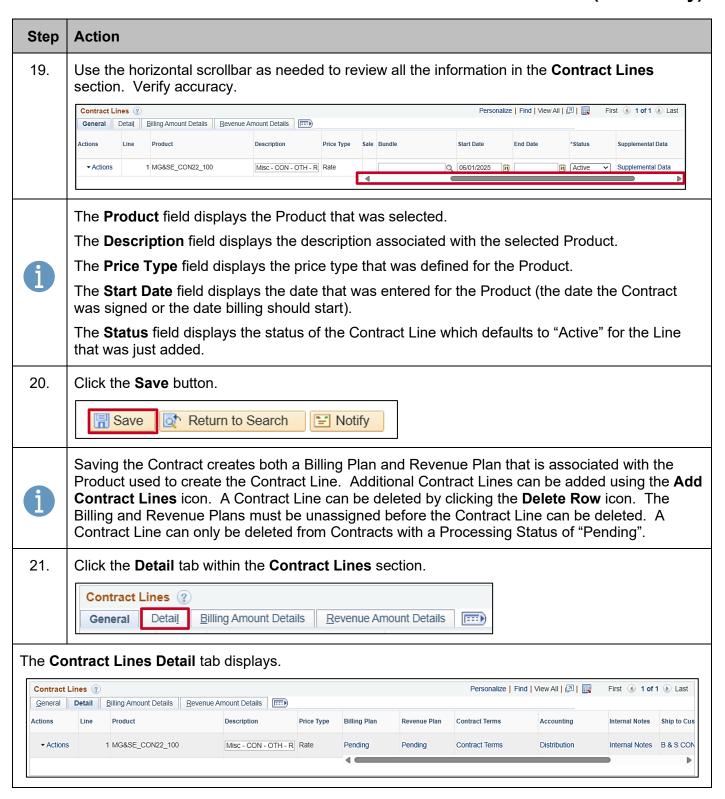
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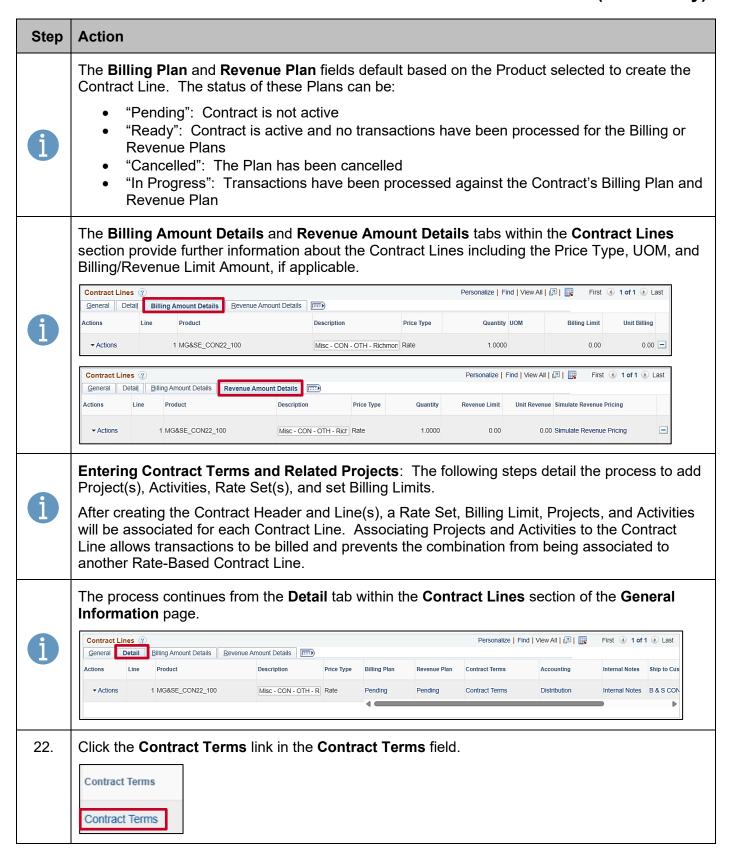
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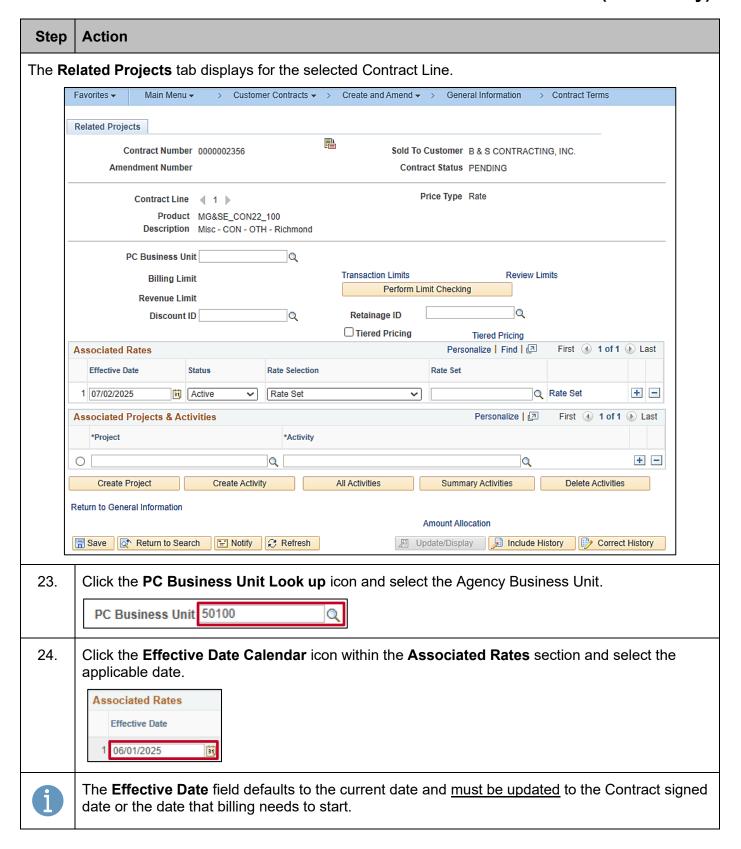
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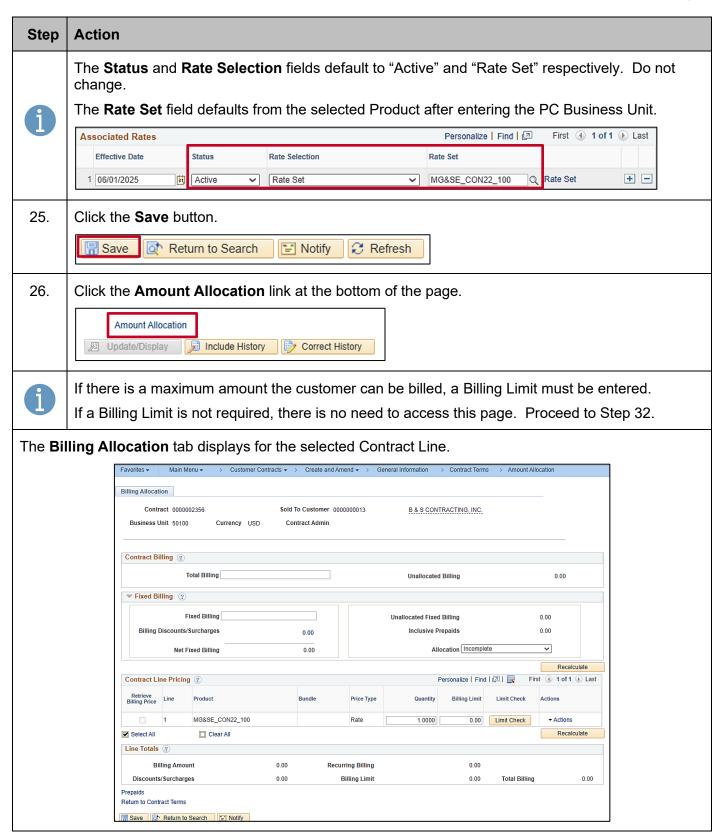
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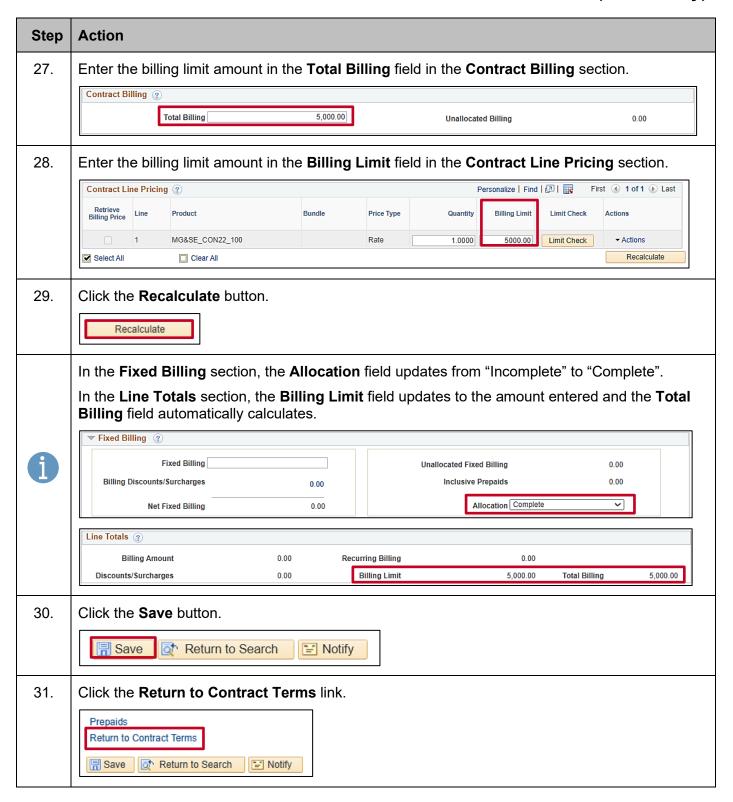
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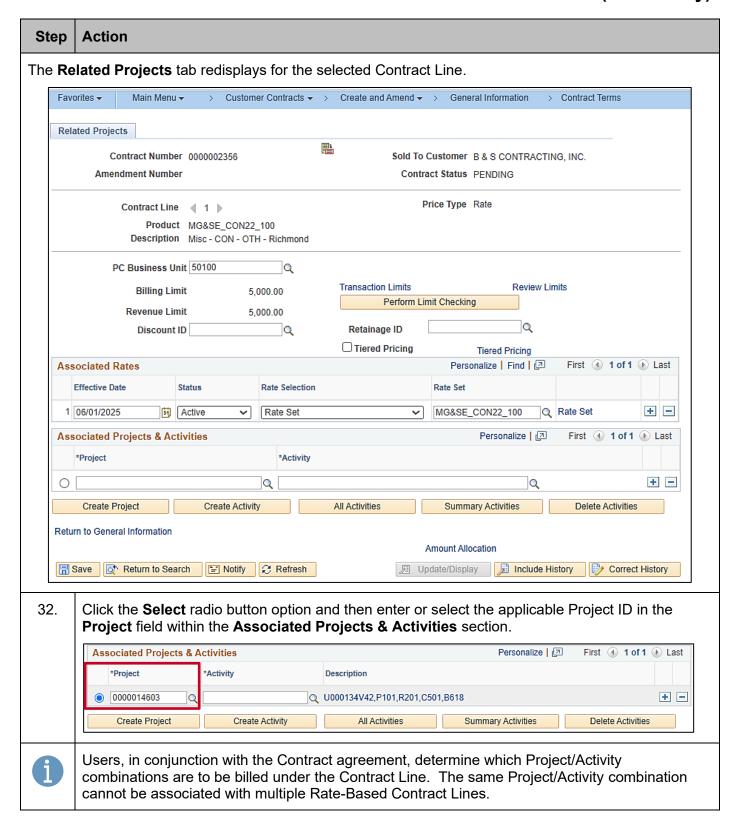
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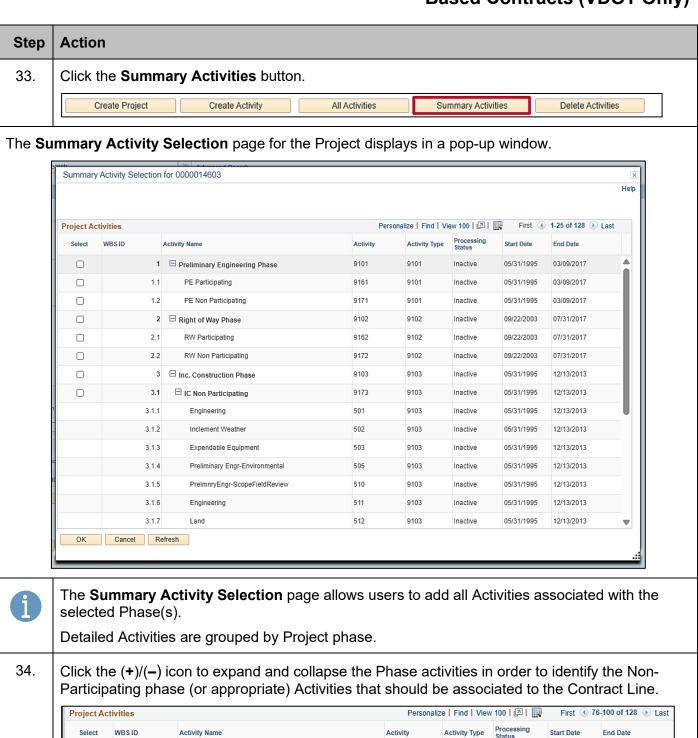


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Project Accounting Job Aid

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9174

9104

Inactive

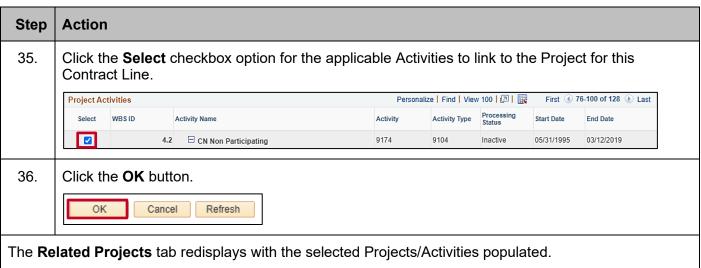
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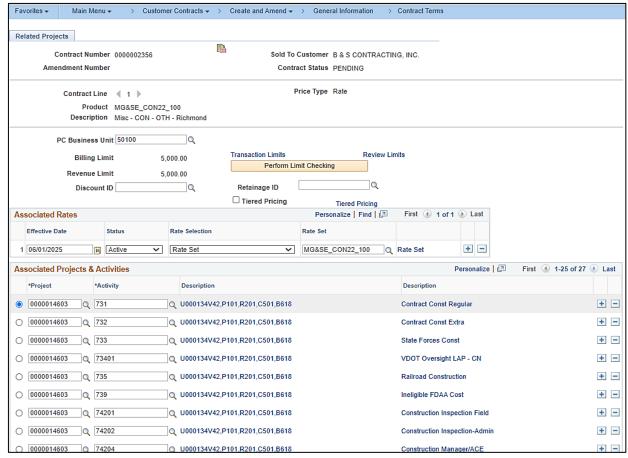
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☐ CN Non Participating



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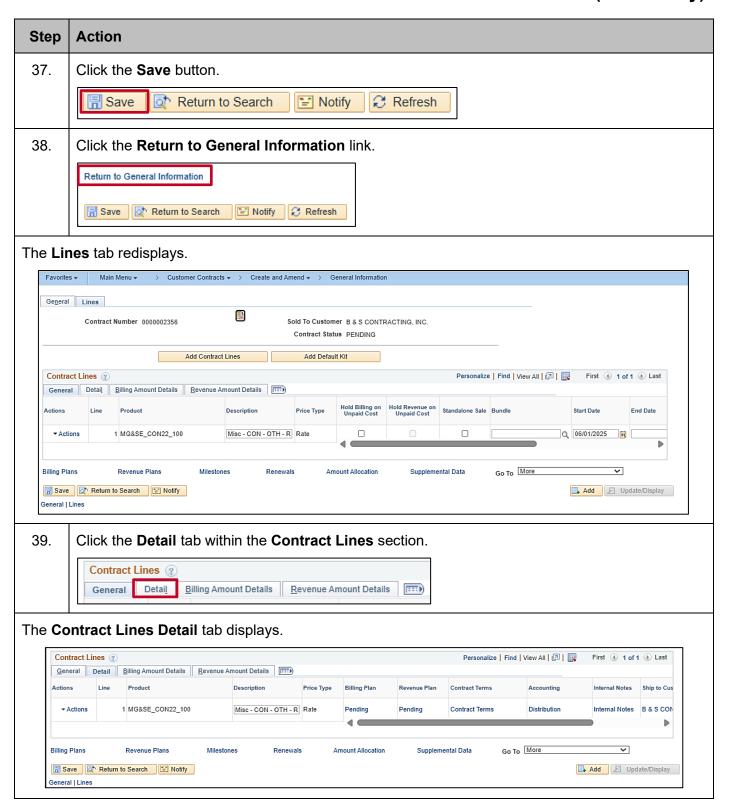


Repeat these steps to link additional Project and Activity combinations as needed. The selected Activities display on the **Related Projects** page for the Contract Line.

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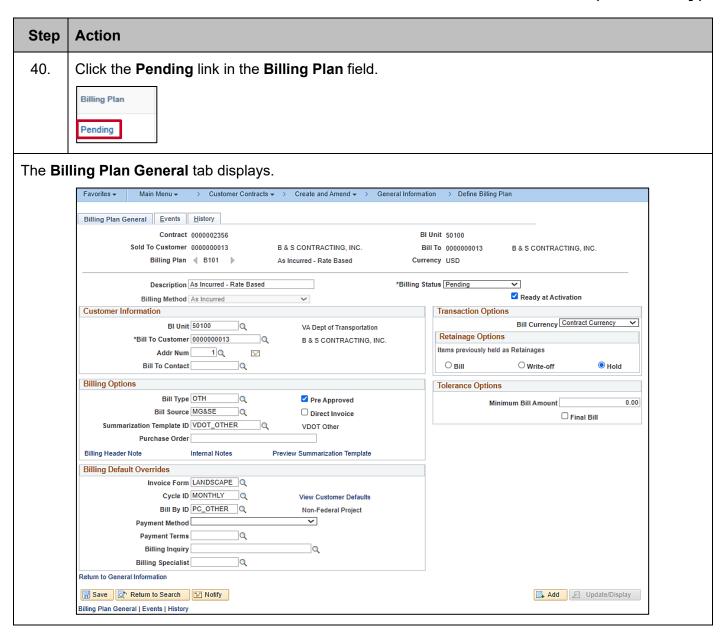
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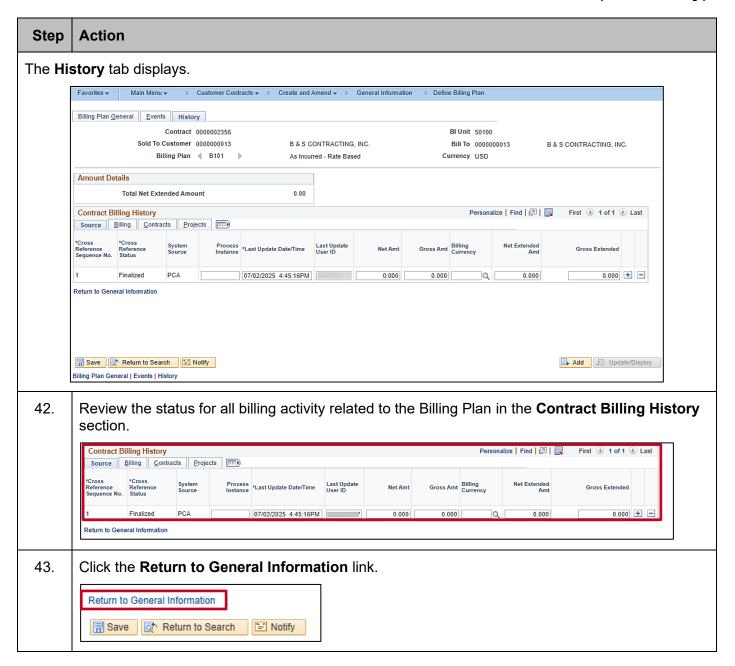
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Step	Action		
	The Billing Plan associated with a Contract Line is pre-populated based on the Product selected to create the Contract Line. Do not change these default values.		
	The tabs shown on the Define Billing Plan page vary depending on the price type (rate-based, amount-based, percent based, or recurring) of the Contract Line. Rate-based Contract Lines have three tabs:		
	Billing Plan General: Displays billing information for the Contract Line such as customer information and billing options. This tab would also be used to put the Billing Plan on Hold		
A	Events: Not used for rate-based Contract Lines		
	History: Displays the billing history for the Contract Line. Any bills that are created from the Contract are listed on this tab		
	The Description field defaults and should not be changed.		
	The Billing Status controls the ability to enter information into and the processing that occurs against the Billing Plan. The Billing Status field defaults to "Pending" when the Contract Line is added. The values include "Pending", "Ready", and "Cancelled". "Ready" displays once the Contract Status is set to "Active".		
	The Ready at Activation checkbox option defaults as selected when the Billing Status is "Pending".		
	The Pre Approved checkbox option defaults as selected. Do not change. This allows transactions to bypass the billing worksheet.		
	The Events tab is not used for Rate-Based Contract Lines.		
41.	Click the History tab. Billing Plan General Events History		

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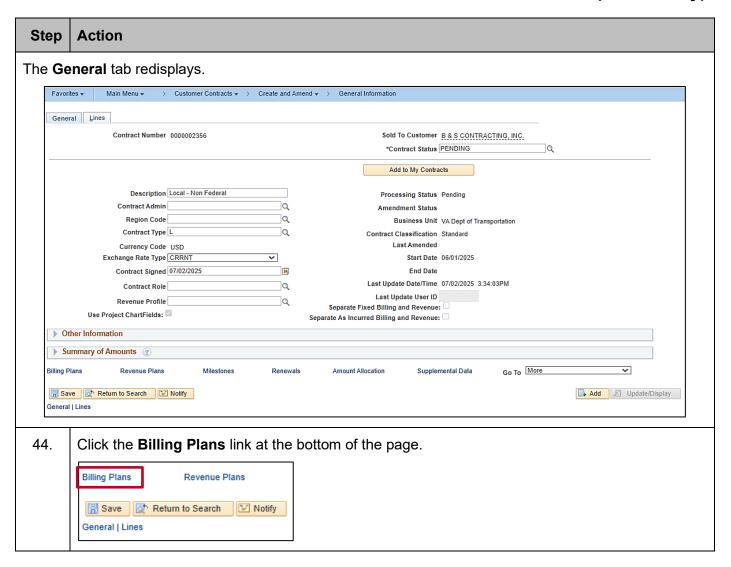
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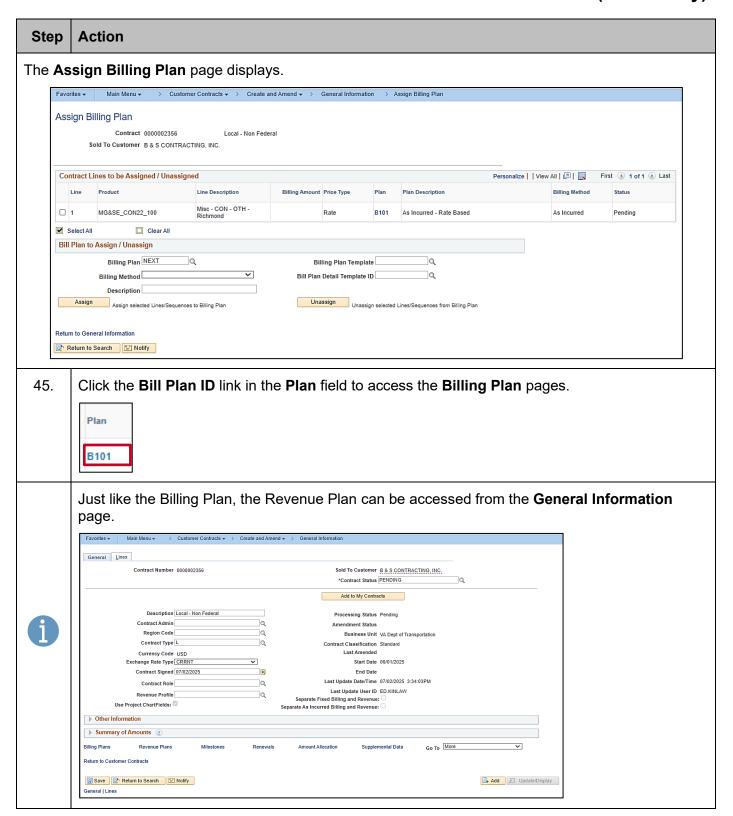
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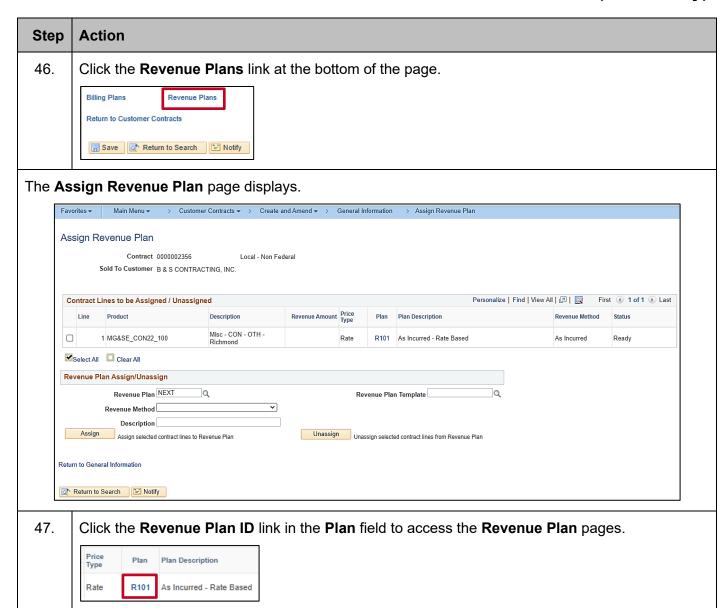
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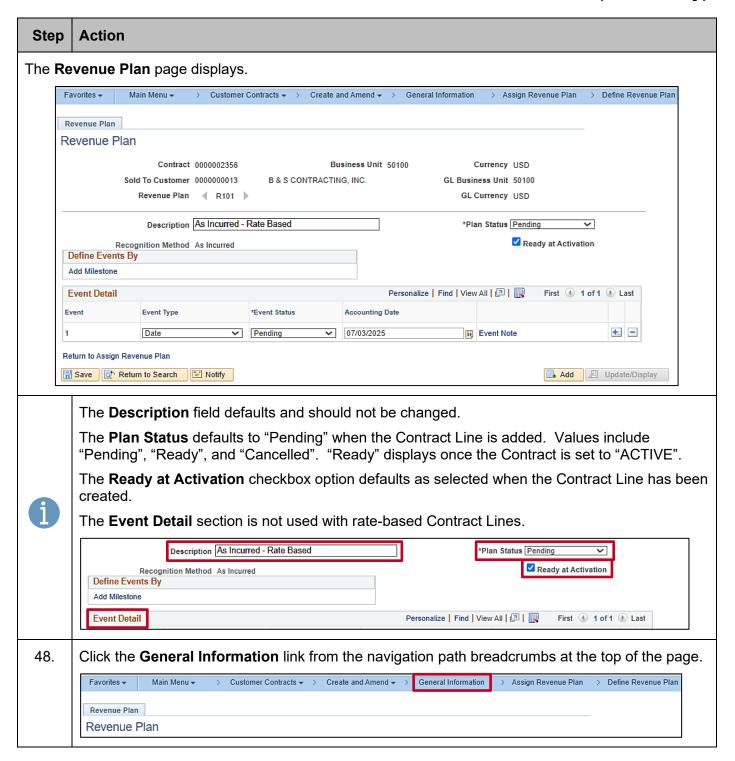
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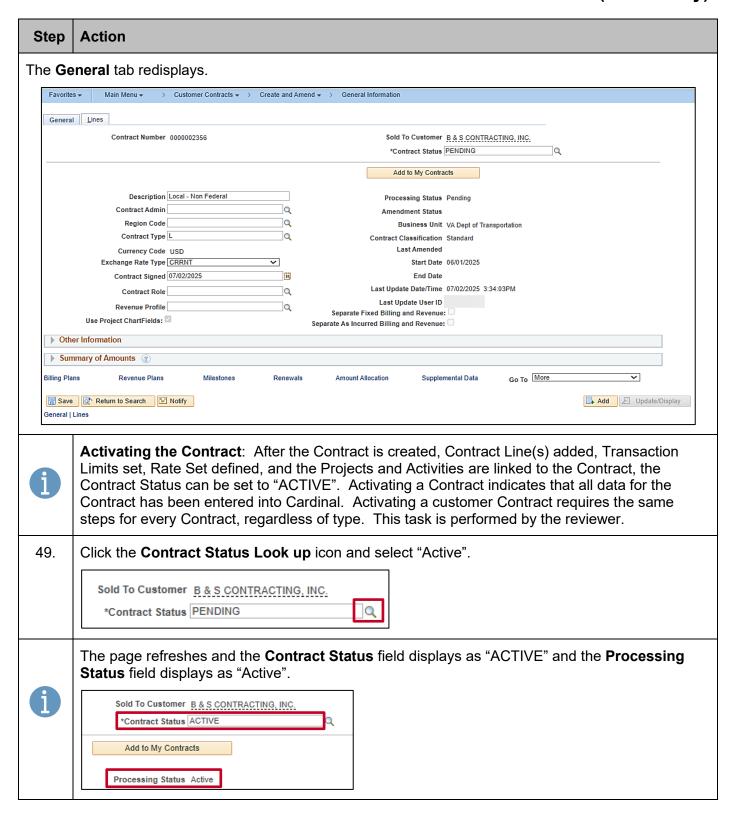
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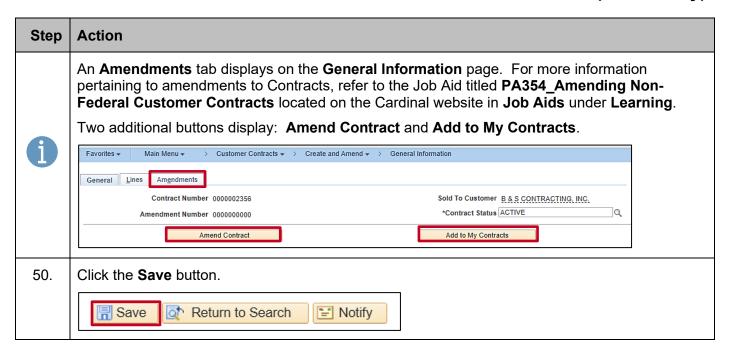
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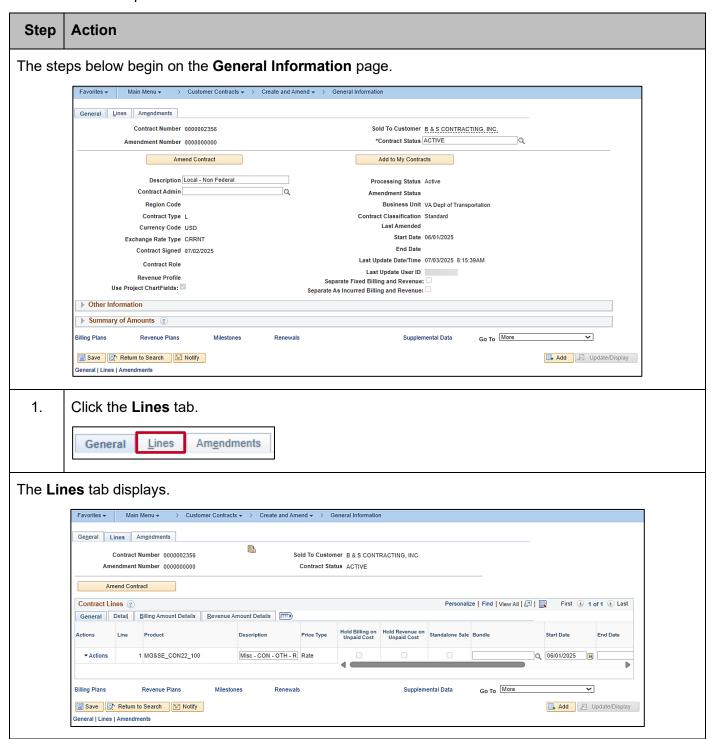


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Adding Internal Notes

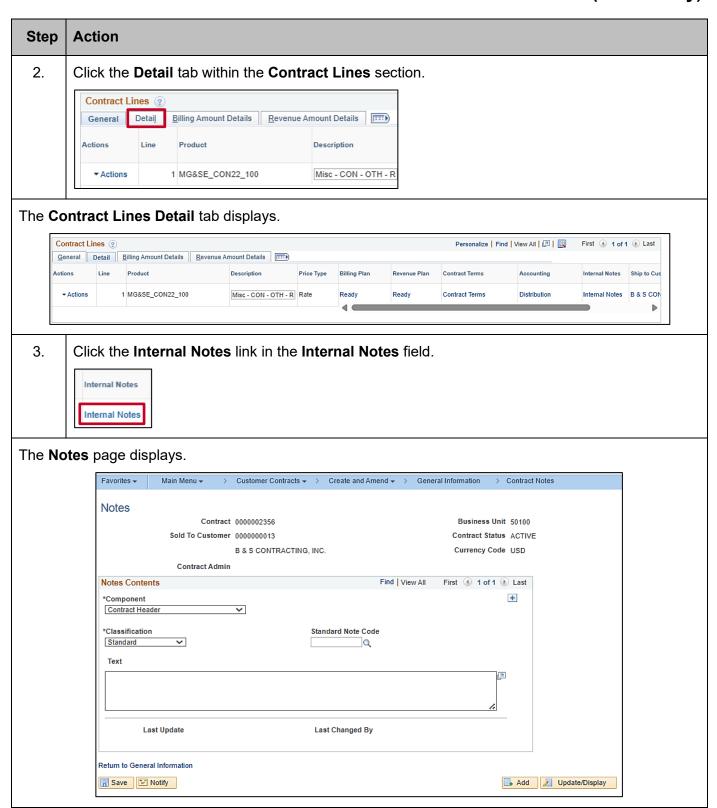
Internal Notes can be added to the Contract at any point to provide additional explanation for maintenance and updates made to the Contract.



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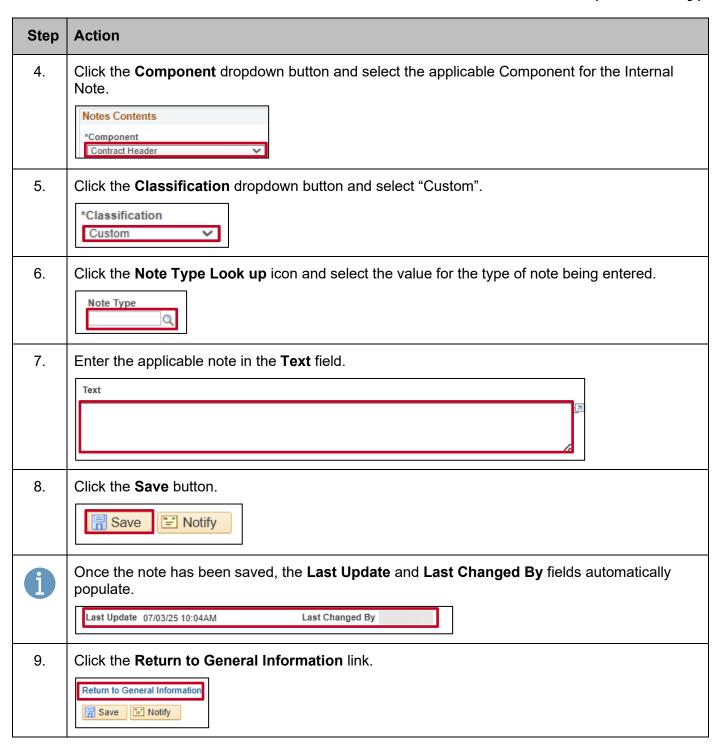
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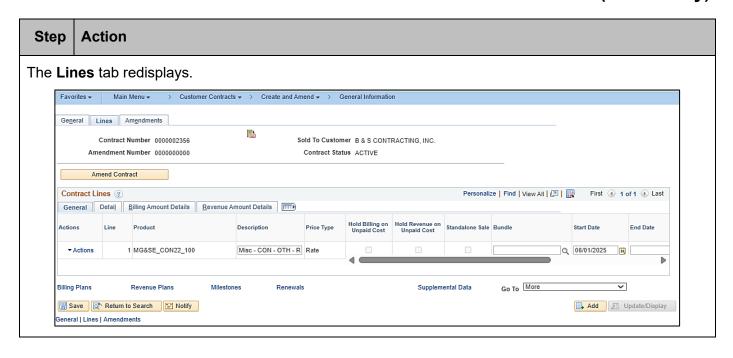
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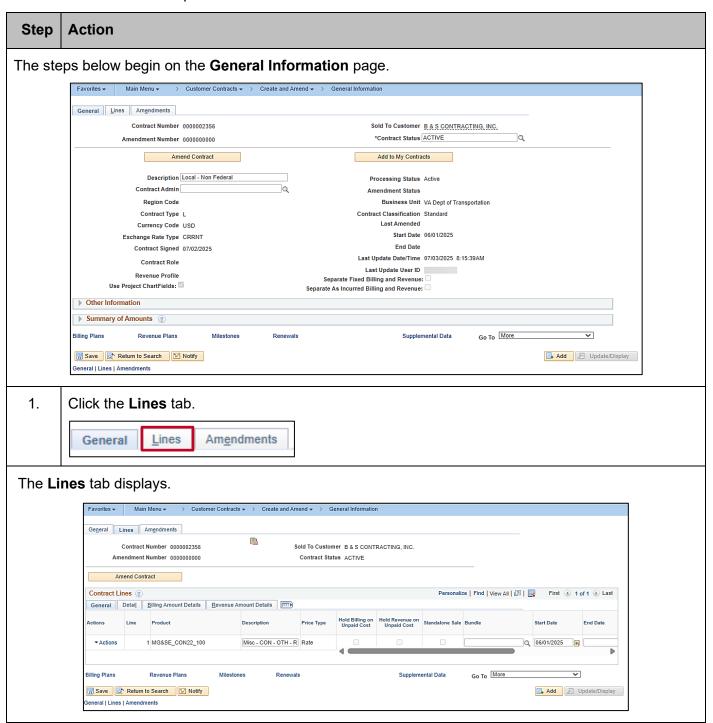
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Placing a Hold on a Billing or Revenue Plan

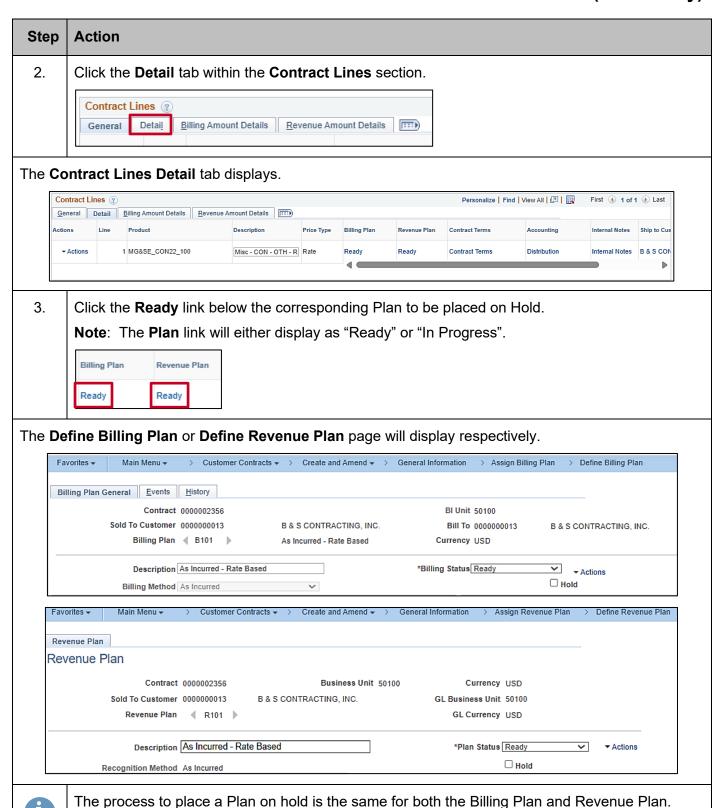
After updating the Contract Status to "ACTIVE", users can navigate back to the Billing Plan or Revenue Plan and verify that each Plan's status has updated to "Ready". There may be times when a Billing or Revenue Plan needs to be placed on hold for various reasons.



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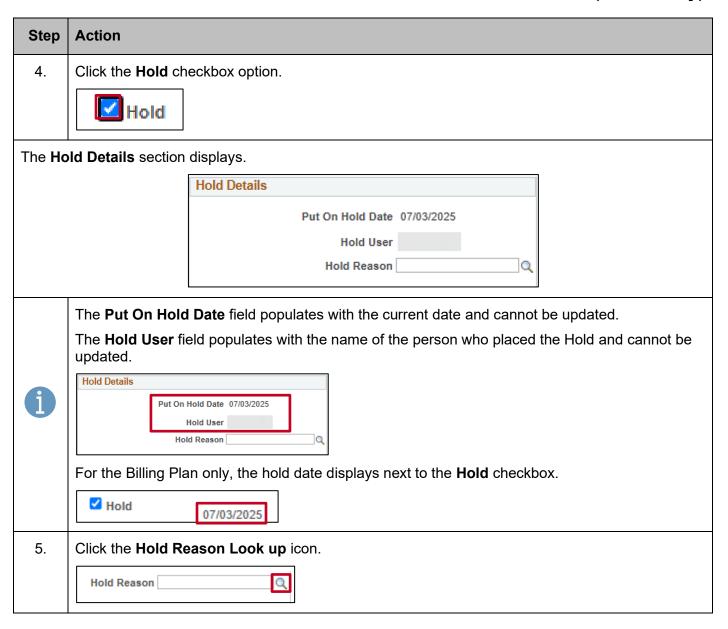
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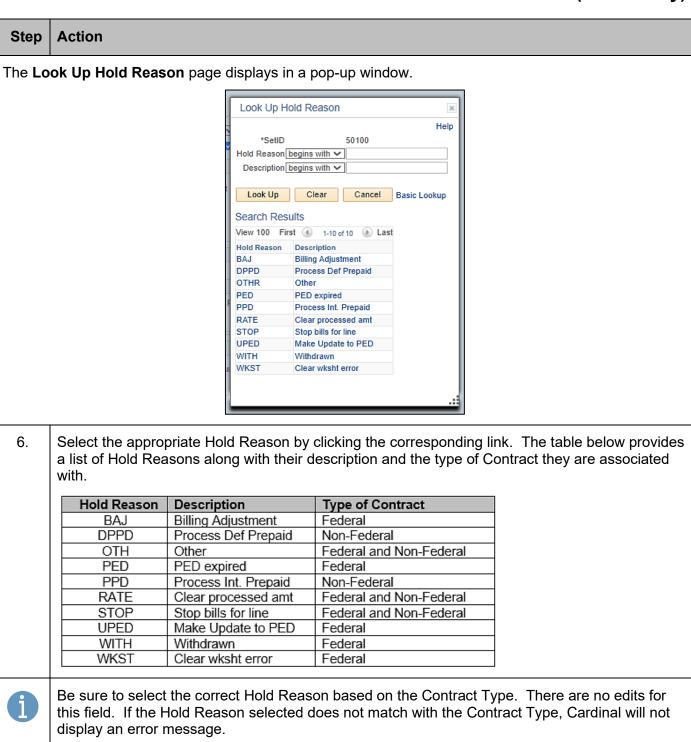
7.

Click the **Save** button.

Return to Search

Project Accounting Job Aid

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Notify

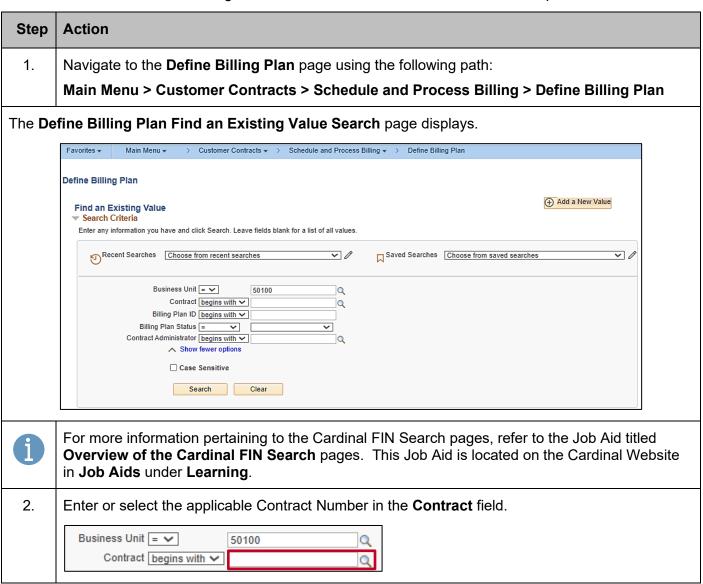


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Closing a Customer Contract

A Contract should only be closed after the Contract has fulfilled the Contract terms. When initiating a change in the Processing Status for a Contract, the system performs a series of checks to ensure that the Contract meets all of the necessary criteria to move to the next Processing Status level. Unless the Contract meets all of the necessary criteria, the Processing Status cannot advance. Once the Contract is closed, it can no longer be used, amended, or reactivated. Closed Contracts are removed from processing, but the historical Contract data is still available for query.

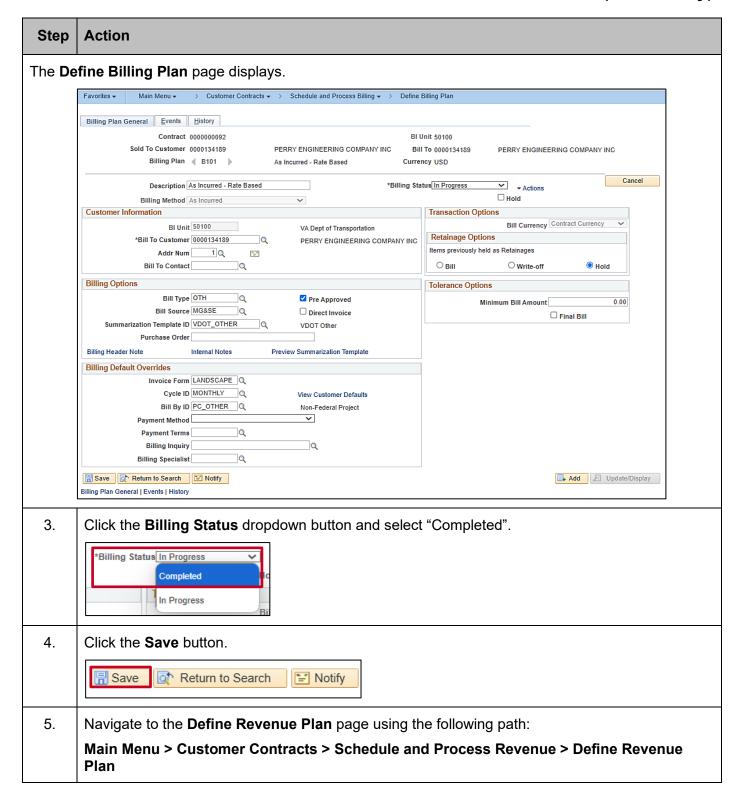
To close a Contract, both the Billing Plan and Revenue Plan statuses must be "Completed".



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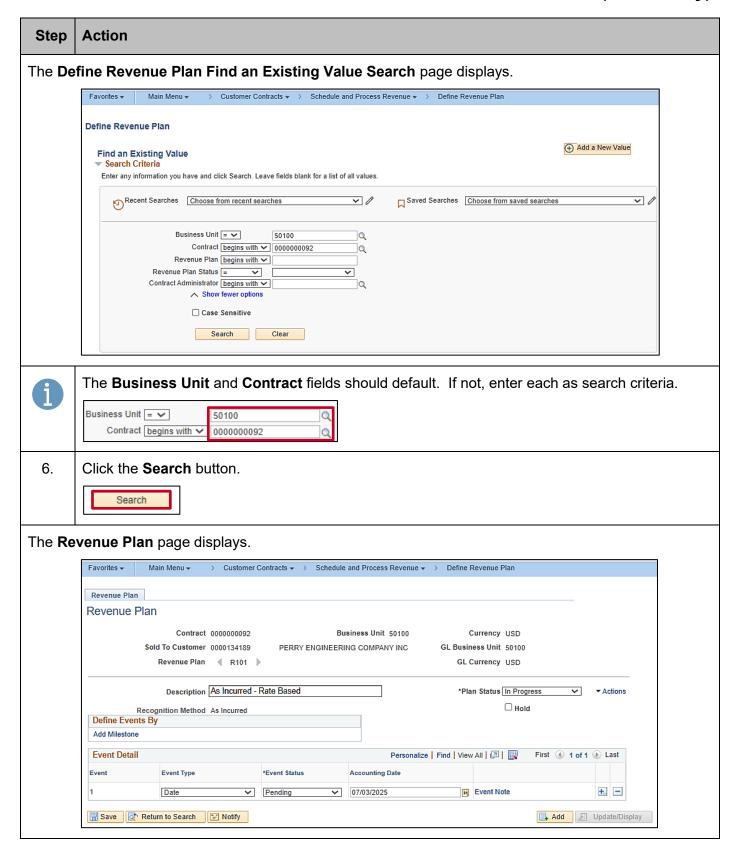
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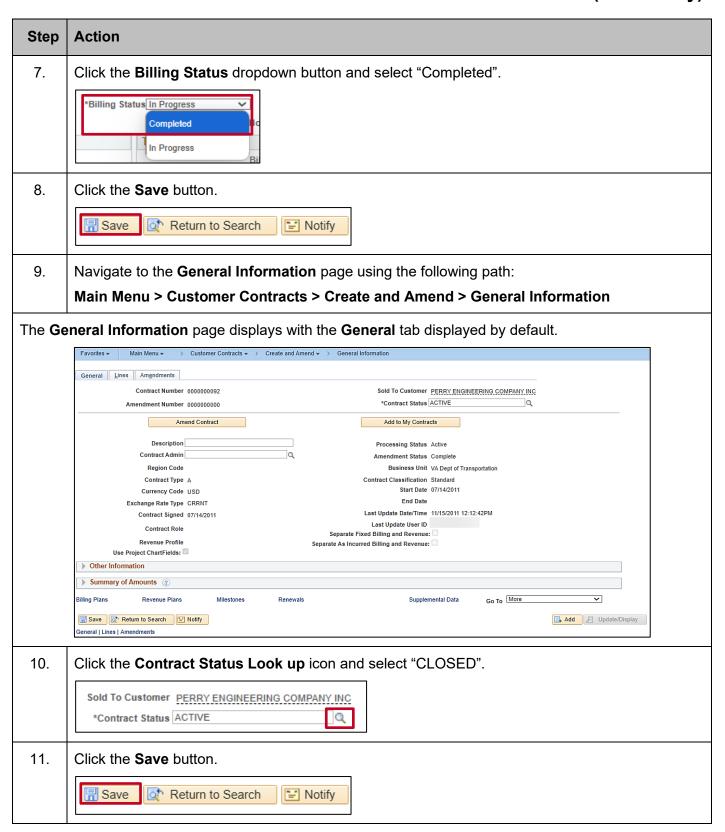
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